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GETTING ON PATH TO GET RICH

Wealth is one thing nearly everyone wants but only a few people actually do the things needed in order to get it. Becoming rich takes a combination of many things, including luck, skill, and patience. One needs to get onto a path of handling money wisely, build a successful career and saving, reducing your living expenses. Getting rich may not be easy but with a little bit of persistence, care and wisdom, improving your wealth is definitely possible.

Through personal development

Personal development is a continuous thing. Today's dynamic environment requires you to be updated and have a good vision to foresee opportunities and challenges in your career or business. It is very likely that technological disruptions will drastically impact your career or business in the next 10 years if not 3 to 5 years. Investing in yourself is one way to protect yourself from falling behind.

1. Invest in yourself: Obviously, invest some part of your time and resources to upgrade yourself and keep learning. Technology today has made it very easy and possible to learn. Acquiring new skills like digital marketing is something which can be useful for any business or person.

2. Networking: Networking is a powerful way to build a strong learning, support and work circle. Always aim to network with people whom you admire, are more influential and successful. Be ready to spend money in building relationships you can count on.

3. Be willing to be different: Try to be different in your approach. Do not follow a herd mentality, either in work or business or otherwise. Differentiate yourself by either doing things with much greater

passion/excellence or doing something out of the box.

4. Be healthy: Being healthy is being wealthy. Health dramatically impacts your performance levels and your productivity in your work. Being healthy also saves you huge costs in medical treatments. Unfortunately, adopting a healthy lifestyle only becomes one's priority after it has negatively impacted your life. Act before you are forced to act.

Through your business/career

The biggest impact on your wealth will rest on your choice of your business or career. While many people do change their careers and businesses over time, doing so carries its own challenges. Here are a few things you need to be careful about.

1. Choosing the right career/business: This can be very dicy today. Most jobs and businesses that exist today may not survive in the future and most prominent jobs of tomorrow are not even known today. One thing is sure, technology will be a big part of it.

2. Assess and calculated risks: One has to be forward looking and learn about opportunities and challenges that you will be faced with in future. Being successful is being repeatedly taking small and calculated risks that can deliver returns over

time. Like every business person can understand, taking risks is a way to move forward. This truly applies even to your job.

3. Brand & market yourself: Branding yourself is a new way to look at yourself holistically. Think of yourself as a brand and build your persona around yourself. Investing in yourself like your appearance, personality and how you carry yourself also matters when you want to be successful.

4. Develop alternative sources of income: This is the most important and common attribute in the rich. Always aim to create alternative sources of income. These sources of income can be from alternative businesses, rental income from property, consulting assignments and so on. Do not count your investment income here, and we will talk about this later.

5. Have the right people: You need to hire and keep a select group of key people throughout your life. These people should be good experts and the best you can afford because they can greatly impact your wealth and overall well-being. These people are – accountant, lawyer and a financial advisor. You may also have a doctor, a personal mentor and a spiritual guru for other important things in life.

Through managing money wisely

When you have the skills, knowledge and are in the right business/career, you will be most likely making some money. Managing money then remains the most important part of getting rich. Here are the few things you need to do...

1. Have a financial plan: Your financial advisor is the right person to sit down with and draw a proper financial plan. This should take care of your life and financial goals, insurance needs, emergency funds, etc. Have this plan prepared immediately, review it regularly and stick to the action plans suggested.

2. Invest wisely: Try to invest in assets that give your compounded 'real' returns over time like equities. Do not withdraw your income/profits but let it grow. This is how you will enjoy compounded returns over long term. Also, make sure that you invest in a diversified portfolio according to your needs. Always think that your income (-) investments = your available expenses for the month.

3. Go debt free: As a rule, you should always be debt free. See debt as only

permissible if you are creating assets that will increase in value or generate you positive net cash-flows. In other words, you should benefit but not get penalised monetarily from your debt.

4. Live frugal: Cutting down expenses and living frugally is a good way to save and invest more. This is more important when you are younger as your savings will get you the maximum compounded returns later. Living frugally does not mean that you do not enjoy life. Of course, you may indulge yourself for experiences. The point here is, invest in things that are truly worth it instead of buying things that do not add any extra value to you. Following a budget is a great way to do so.

5. Manage your taxes: Your taxes are your biggest expenses. For many individuals, it is nearly 30% of your total income! Over time, it does add a lot. Sit down with your accountant and/or financial advisor and find out ways to cut down your expenses, legally of course.

Through your thoughts:

1. Learn to say no: Learning to say 'no' is a skill and a necessity today. Know that you cannot say yes to everything and every

person. Learning to say no to things and people who are not adding value to your life is an important decision you will have to make to be successful and truly happy.

2. Know what success means: Being successful is not just about becoming rich. Most of the times, it is about being happy and satisfied with what you have. If you are self-sufficient, your financial goals are taken care off, you are doing the thing you love, you are successful.

3. Share happiness and success: Some count their success and wealth not in terms of money but in number of people they have impacted and the respect and relationships they have built. Being successful is also a lot about sharing happiness and making others successful.



Conclusion:

Every person should have some goal or objective in life. While some people may count success not in terms of money, there are a lot many who do so. Remember, without clear action plans and dedicated implementation over time, you are unlikely to be successful. There are a lot of things you need to do. Being organised and committed to your success is just the beginning.

FOCUS ON YOUR RETIREMENT PLANNING, TODAY!

The biggest financial challenge most of us face is retirement. Unfortunately, retirement planning has not received the same level of importance and urgency which other life goals have traditionally received in India. The result, most of us are under-prepared for our retirement.

There are many things virtually wrong with the way Indians approach their retirement planning. Here are a few things which you find most common in the name of retirement planning for Indians...

1. Some X amount of pension drawn from a pension fund
2. Property rentals to support expenses
3. Hoping kids would take care of you...

However, there are things that one must be aware of regarding retirement.

- ➔ What would be your expenses at the time of retirement and even later years?
- ➔ How much nominal returns and 'real' returns should you expect from your retirement kitty?
- ➔ What will be my retirement kitty based on my present savings?
- ➔ How long will your retirement kitty last?



The most important question to ask is, how much retirement kitty do I really need?

Again, for all these very critical questions, we rarely do have an answer. So let us directly jump to answering these questions. Please note that we are only attempting to show you a broad picture and you have to take it in that spirit.

What would be your expenses at the time of retirement and even later years?

Let us assume that you have present expenses of ₹50,000 and the inflation rate is 6%. Can you guess the amount of expenses required in future? Here is the table.

As you can see, a person of the age of 30 today would be needing ₹2.87 lakhs monthly at the age of 60 and an astounding ₹9.21 lakhs at the age of 80 to maintain the same standard of living. These figures are truly an eye-opener for many.

Your expenses will keep on growing due to inflation. It will not see if you are retired, earning or not. The scary thing is, most of us think only of expenses at the time of retirement. However, the expenses will continue to grow every year after retirement too, sometimes these years can stretch to 20-30 years easily with growing life expectancy.

Projected Future Expenses (₹ In Lakhs) for given Present Age						
Future Age	Age 30	Age 35	Age 40	Age 45	Age 50	Age 55
At Age 60	₹2.87	₹2.15	₹1.60	₹1.20	₹0.90	₹0.67
At Age 80	₹9.21	₹6.88	₹5.14	₹3.84	₹2.87	₹2.15

How much nominal returns and 'real' returns should you expect from your retirement kitty?

For any retirement planning, this is the real deal here. Most Indians believe in risk-free returns after retirement. But why? Because everyone says so.

Agree that you need to worry about preserving the money you have left. But does it mean that you will be happy if it is all spent in just a few years due to rising expenses? Is it smart? Risk-free returns should only be expected to be sufficient to fund your retirement if the

kitty is huge! Given that is not the case most often, you will be advised to also look for 'real returns' and invest in growth assets like equity.

We all know that the risk and volatility of returns reduce with time and since your retirement may stretch over 20-30 years, surely there is a strong case to invest some portion of your wealth in equities and make sure your kitty doesn't dry up earlier.

How much retirement kitty do I really need?

Let us just jump to the most important question. Based on assumptions, we have derived the following estimated retirement kitty amounts. The kitty makes sure that your growing expenses are taken care of from your conservative investments till the time you live. We assume that life expectancy is 85 Yrs, inflation is a constant 6% and returns on retirement kitty is 7%. Since few of us would like to retire early, we have given 3 age options as your retirement age.

Retirement Kitty Required (₹In Crores) for given Present Age of.						
Retirement Age	Age 30	Age 35	Age 40	Age 45	Age 50	Age 55
At Age 60	₹6.29	₹4.70	₹3.51	₹2.62	₹1.96	₹1.46
At Age 55	₹5.74	₹4.29	₹3.21	₹2.40	₹1.79	NA
At Age 50	₹5.03	₹3.76	₹2.81	₹2.10	NA	NA



What should be the required savings needed?

Well, assuming returns on investments of 12%, we have derived the mutual fund SIP amount required to be saved till retirement. As you delay the savings, the SIP input value will increase more and more. Better to start as early as possible.

SIP Required Today (rounded to nearest 100) till retirement for a person of age						
Retirement Age	Age 30	Age 35	Age 40	Age 45	Age 50	Age 55
At Age 60	₹20,500	₹27,600	₹38,200	₹55,100	₹87,500	₹180,600
At Age 55	₹33,700	₹46,600	₹67,300	₹1,07,00	₹2,20,700	NA
At Age 50	₹54,700	₹79,000	₹1,25,400	₹2,59,000	NA	NA



Conclusion:

Retirement is fast emerging as the biggest financial challenge for most of us. Today we see that education loans can be easily acquired, alternative and new careers are emerging, dowry system is no longer prominent and late marriages by working children are often funded by themselves. On the other hand, children are unlikely to stay in one city or with parents for long, families are getting nuclear and distant, costs of medical are rising and life-style diseases are also rising. All these put together say only one thing to you – **FOCUS ON YOUR RETIREMENT PLANNING, TODAY!**



**Mr. Anand Radhakrishnan,
CFA**

**Chief Investment Officer (Franklin Equity - India)
Franklin Templeton Asset Management (India) Pvt Ltd.**

Anand Radhakrishnan is chief investment officer for Franklin Equity - India, Franklin Templeton Asset Management (India) Pvt Ltd. Mr. Radhakrishnan is responsible for overseeing all the local equity funds. His responsibility includes mentoring all the portfolio managers and also acting as portfolio manager for some key products. He manages Franklin India Bluechip Fund, Franklin India Prima Plus, and Franklin India Taxshield, Franklin India Infotech Fund, and equity portfolio of all hybrid funds.

Mr. Radhakrishnan has been in the investment management industry since 1994. His past assignments include 8 years as fund manager for Sundaram Mutual Fund. He was also deputy manager in equity research with SBI Funds Management Ltd.

Mr. Radhakrishnan holds a postgraduate diploma in management from Indian Institute of Management, Ahmedabad, and a bachelor of technology degree with a specialization in chemical engineering from Anna University, Chennai. He is a Chartered Financial Analyst (CFA) charterholder.

Q. What is your assessment of the economic outlook - both for the domestic and the global economy?

Answer: From a long-term perspective, we have a positive view on Indian equities. Fundamentals including under-penetration, formalization of the economy, a stable government, low inflation, and solid FX reserves remain intact. We expect a recovery in growth going forward.

Most agencies like RBI, World Bank, Asian Development Bank, Moody's have cut growth estimates for India in view of the current slowdown. Several efforts have been made by both RBI and the government to help revive the growth. The central bank has reduced rates five times (135bps) this year and market is expecting another rate cut in December monetary policy. The government has taken several policy actions and provided stimulus to troubled sectors. Further reforms like disinvestments/privatization, land and labour reforms, tax cuts in income tax rates/DDT/LTCG, etc. are expected in the coming months.

Q. The equity markets had a small rally in past few weeks from the recent lows. In the mid-caps and the small-caps space, are the markets fairly priced?

Answer: Small and mid-caps are now as attractive or unattractive as any other cap. We do not focus excessively on cap-based investing. There is as much uncertainty in large- or giant caps as well. With this correction, mid-caps are at relatively lower risks. The performances of mid- and multi-cap funds have more or less converged. The best way to play a rally now would be a multi-cap or a large & mid-cap fund. If someone is keen on mid-caps, they are today probably less risky than they were, say, a couple of years back.

Q. What should be nominal GDP growth assumptions be henceforth? What would you call as fair return expectations from equities over say 10 year and more?

Answer: As discussed in the first answer, we expect policy reforms by the government which would support growth. Apart from those discussed we see additional positives like bank books clean up, jump in ease of doing business rank through process reforms, and constructive disruption in various sectors which could lead to a shift from unorganised sectors to organised sector. Although the economy is going through a slowdown, the long-term story is intact, and we expect a stronger growth ahead.

Equity continues to be a riskier asset class with potential to generate inflation beating returns in the long term. From an investment perspective, diversified equity funds with core exposure to large caps and prudent risk-taking in mid/small-cap space may be well positioned to capture medium to long term opportunity presented by the equity markets.

Q. Going forward which industries or sectors do you feel offer the best opportunities today and why?

Answer: We are primarily bottom-up stock pickers and each fund will have different exposure with respect to sector allocation. Broadly speaking we are overweight on select private banks, chemicals, and engineering companies and have been underweight consumer sector.

Q. What is your opinion on the active vs. passive investing in India? What would be your reasons for choosing active funds over passive ones?

Answer: Globally, active fund managers have had long periods of underperformance. You can either go by periods or cycles. If an active fund manager underperforms across multiple cycles, then you should be worried. In a cycle framework, the last three years can be viewed as a single year. In a single year, markets and fund managers may have generated 30 per cent returns. You should measure active fund managers based on quantum of returns and cycles and not necessarily periods. Select stocks from banking & finance, consumer staples, IT companies have become bigger and bigger. Their stock valuations have also become expensive both on absolute and on relative basis. So, the entire index's returns were delivered by fewer and fewer stocks. This level of concentrated market is not what an active manager bets on. An active manager bets on some churn or rotation in sectors with growth moving from one segment to another.

Your choice to go passive should be based on the view of whether the trend of narrow growth – large stocks becoming larger and expensive, smaller stocks becoming smaller with falling valuations would last for long.

Q. What would be your advice to existing but new investor who is yet to see good returns from his portfolio?

Answer: It is quite understandable to feel a bit nervous when one is investing in volatile times. Currently the news-flow and sentiment are generally negative. The important point to remember for the investor is to invest regularly and choose your investments depending on your time horizon, goals and risk tolerance. Typically, it is better invest regularly for longer time horizon.

This is a common investor psychology to chase the next winner. Everybody expects their scheme to be the best performing scheme. However, it is impossible to predict the future. Our advice to the investors would be to focus on the process, principles and team of the asset managers. It is these fundamentals that helps the funds perform across market cycles. We at Franklin India follow an investment strategy which is bottom-up, research based, and dynamic 'blend' of growth and value. The goal is to produce superior long term, risk adjusted returns over a full market cycle. Our investment process can be broadly classified into 5 steps- Idea generation, business analysis, stock recommendation, portfolio construction and portfolio risk management.

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MUTUAL FUND INVESTMENTS ARE SUBJECT TO MARKET RISKS, READ ALL SCHEME RELATED DOCUMENTS CAREFULLY

SIP RETURN AS ON 30TH NOVEMBER 2019

Starting - December Month of	2018	2016	2014	2012	2009	2004
Years	1	3	5	7	10	15
Invested Amount :	1,20,000	3,60,000	6,00,000	8,40,000	12,00,000	18,00,000
Schemes (Diversified Equity)	Returns % - CAGR					
Aditya Birla Sun Life Dividend Yield Fund - Gr	7.74	-1.01	2.23	5.90	7.26	10.38
Aditya Birla Sun Life Equity Advantage Fund - Gr	18.20	4.80	7.85	12.58	12.89	12.35
Aditya Birla Sun Life Equity Fund - Gr	16.14	7.15	10.15	13.92	13.95	13.92
Aditya Birla Sun Life Focused Equity Fund - Gr	16.19	7.90	9.08	11.76	12.59	NA
Aditya Birla Sun Life Frontline Equity Fund - Gr	13.23	6.77	8.41	11.13	12.05	13.80
Aditya Birla Sun Life Midcap Fund - Gr	1.50	-2.76	2.98	9.66	11.03	12.97
Aditya Birla Sun Life Pure Value Fund - Gr	-4.37	-7.86	0.41	9.03	11.78	NA
Aditya Birla Sun Life Small Cap Fund - Gr	-8.93	-9.39	0.08	8.23	10.48	NA
Axis Bluechip Fund - Gr	22.43	16.01	14.09	14.42	NA	NA
Axis Focused 25 Fund - Gr	23.91	13.36	14.12	15.17	NA	NA
Axis MidCap Fund - Gr	22.48	13.64	12.55	16.00	NA	NA
Axis Multicap Fund - Gr	21.64	NA	NA	NA	NA	NA
Axis Small Cap Fund - Gr	25.08	11.72	11.98	NA	NA	NA
Baroda Large Cap Fund - Gr	16.14	7.62	7.86	9.77	NA	NA
Baroda Mid-cap Fund - Gr	2.74	-0.96	1.99	3.10	NA	NA
Baroda Multi Cap Fund - Growth Plan	10.94	3.89	5.85	8.68	8.80	10.19
BNP Paribas Large Cap Fund - Gr	22.70	11.56	10.38	12.44	13.01	12.61
BNP Paribas Midcap Fund - Gr	12.67	2.07	5.43	11.47	14.13	NA
BNP Paribas Multi Cap Fund - Gr	17.44	6.70	8.49	11.71	12.58	NA
BOI AXA Large & Mid Cap Equity Fund - Reg Gr	16.60	3.53	5.61	8.06	8.57	NA
Canara Robeco Bluechip Equity Fund - Gr	21.04	12.40	11.75	12.39	NA	NA
Canara Robeco Emerging Equities Fund - Gr	12.94	6.19	10.33	17.49	18.35	NA
Canara Robeco Equity Diversified Fund - Gr	15.39	10.55	10.74	11.89	11.92	NA
DSP Equity Fund - Reg. Plan - Div	21.03	9.80	10.66	12.94	12.43	13.97
DSP Equity Opportunities Fund - Gr	18.93	7.92	10.48	13.41	13.32	13.73
DSP Focus Fund - Gr	26.57	10.44	10.10	12.57	NA	NA
DSP Midcap Fund - Reg Gr	15.15	5.27	9.18	14.75	15.04	NA
DSP Small Cap Fund - Gr	-0.43	-5.86	1.62	12.19	14.45	NA
DSP Top 100 Equity Fund Gr	23.51	9.76	9.47	10.60	10.45	12.21
Edelweiss Large & Mid Cap Fund - Regular Gr	15.31	8.63	9.43	11.67	11.72	NA
Edelweiss Large Cap Fund - Gr	16.34	10.23	10.27	11.90	12.23	NA
Edelweiss Mid Cap Fund - Regular Gr	11.42	3.16	6.95	13.63	15.30	NA
Edelweiss Multi-Cap Fund - Gr	11.36	7.77	NA	NA	NA	NA
Essel Large Cap Equity Fund - Gr	15.21	7.05	8.73	10.29	NA	NA
Franklin India Bluechip Fund Gr	12.06	5.27	6.76	9.15	9.82	11.70
Franklin India Equity Advantage Fund - Gr	6.48	3.10	5.34	9.54	10.87	NA
Franklin India Equity Fund - Gr	8.27	4.06	6.37	10.62	11.92	13.49
Franklin India Focused Equity Fund - Gr	16.68	8.40	9.44	14.16	15.17	NA
Franklin India Prima Fund Gr	10.29	3.92	7.57	13.65	15.36	15.06
Franklin India Smaller Companies Fund - Gr	-4.34	-4.97	2.12	10.97	14.37	NA
HDFC Capital Builder Value Fund - Gr	4.29	3.23	7.25	11.11	12.02	13.28
HDFC Equity Fund - Gr	9.64	7.16	9.25	11.65	11.78	13.86
HDFC Focused 30 Fund - Gr	9.52	2.29	5.50	8.96	8.98	10.56
HDFC Growth Opportunities Fund - Gr	13.67	6.27	7.16	7.95	8.20	8.66
HDFC Mid Cap Opportunities Fund - Gr	5.59	0.89	6.25	12.77	14.83	NA
HDFC Small Cap Fund - Gr	-8.98	-1.52	6.35	11.14	12.09	NA
HDFC Top 100 Fund - Div	9.84	7.48	9.41	11.23	11.31	13.38
HSBC Large Cap Equity Fund - Gr	19.88	9.68	10.47	11.36	10.69	10.82
HSBC Multi Cap Equity Fund - Gr	9.69	2.99	6.06	9.98	10.96	11.20
HSBC Small Cap Equity Fund - Gr	-9.89	-9.30	-1.37	7.59	8.89	NA
ICICI Prudential Bluechip Fund - Gr	14.13	8.67	10.13	12.03	12.56	NA
ICICI Prudential Dividend Yield Equity Fund - Gr	-0.55	-1.81	3.89	NA	NA	NA
ICICI Prudential Focused Equity Fund - Retail Gr	2.46	2.49	5.21	7.83	8.97	NA
ICICI Prudential Large & Mid Cap Fund - Gr	11.89	4.83	7.48	9.79	10.85	11.95
ICICI Prudential MidCap Fund - Gr	8.58	2.30	6.23	12.81	13.53	13.10
ICICI Prudential Multicap Fund - Gr	10.02	6.55	8.78	12.04	12.49	12.85
ICICI Prudential Smallcap Fund - Gr	12.14	0.82	4.18	8.06	9.95	NA
ICICI Prudential Value Discovery Fund Gr	3.98	1.89	4.46	10.25	12.59	15.17
IDBI Diversified Equity Fund - Gr	14.02	5.84	6.62	NA	NA	NA
IDBI India Top 100 Equity Fund - Gr	19.04	7.25	7.46	9.92	NA	NA
IDFC Core Equity Fund - Regular Plan - Gr	11.32	4.72	8.12	10.15	10.28	NA
IDFC Focused Equity Fund - Regular Plan - Gr	15.05	4.87	7.98	9.33	9.02	NA
IDFC Large Cap Fund - Regular Plan - Gr	13.43	7.56	8.64	9.46	9.58	NA
IDFC Multi Cap Fund - Regular Plan - Gr	10.88	4.38	6.18	10.75	12.63	NA
IDFC Sterling Value Fund - Regular Gr	-0.91	-2.00	4.53	9.50	11.20	NA
IIFL Focused Equity Fund - Gr	29.09	13.71	13.12	NA	NA	NA
Indiabulls Blue Chip Fund - Gr	17.09	9.56	10.42	11.32	NA	NA
Invesco India Contra Fund - Gr	12.20	8.04	10.78	14.86	14.58	NA
Invesco India Growth Opportunities Fund - Gr	18.19	10.60	11.53	13.74	13.61	NA
Invesco India Largecap Fund - Gr	12.47	7.90	8.76	11.01	11.23	NA
Invesco India Midcap Fund - Gr	11.22	5.49	8.18	13.70	15.12	NA
Invesco India Multicap Fund - Gr	13.07	3.65	6.69	12.41	14.58	NA
JM Core 11 Fund - Series 1 - Growth Option	14.53	8.10	11.25	13.60	12.14	NA
JM Large Cap Fund - Growth Option	6.83	5.07	5.74	8.14	8.30	7.47
JM Multicap Fund - Growth Option	23.22	10.44	11.94	14.27	12.87	NA
JM Value Fund - Growth Option	18.44	6.77	10.29	13.39	11.90	8.56
Kotak Bluechip Fund - Gr	20.30	9.98	9.84	11.71	11.61	12.16
Kotak Emerging Equity Scheme - Gr	16.71	5.54	9.16	15.52	15.82	NA
Kotak Equity Opportunities Fund - Gr	18.26	8.64	10.39	13.20	13.13	13.72
Kotak India EQ Contra Fund - Gr	14.54	10.43	11.41	12.56	12.34	NA
Kotak Smallcap Fund - Gr	10.74	0.72	5.44	11.59	12.81	NA
Kotak Standard Multicap Fund - Gr	17.16	10.03	11.72	14.88	14.96	NA
L&T Emerging Businesses Fund - Gr	-3.09	-3.03	6.65	NA	NA	NA
L&T Equity Fund - Gr	9.63	4.55	6.85	10.06	10.75	NA
L&T India Large Cap Fund - Gr	17.19	9.17	9.07	11.00	11.10	NA
L&T India Value Fund - Gr	8.80	2.38	7.31	13.51	NA	NA
L&T Large and Midcap Fund - Gr	12.67	3.47	6.69	10.27	11.55	NA
L&T Midcap Fund - Gr	8.08	1.49	7.76	14.79	15.43	15.29
LIC MF Large & Mid Cap Fund - Gr	20.66	9.04	NA	NA	NA	NA
LIC MF Large Cap Fund - Gr	20.92	10.77	9.69	11.05	10.70	10.11

MF NEWS

Mutual fund industry folio influx hits 3-month high in Oct; over 6 lakh accounts added

Amid an uptick in the equity market, the mutual fund industry has added more than 6 lakh investor's account in October, making it the highest addition in the last three months. In comparison, the industry had added 3.45 lakh new folios in September, 4.8 lakh in August and more than 10 lakh in July. According to data from Association of Mutual Funds in India, the number of folios with 44 fund houses rose to 8,62,56,880 at the end of October, from 8,56,26,244 in the end of September, registering a gain of 6.3 lakh folios. Industry experts said the addition of folios indicates investors' understanding about market risks associated in the mutual fund schemes. Number of folios under the equity and equity-linked saving schemes rose by 3 lakh to 6.21 crore in October-end as compared to 6.18 crore at the end of preceding month. The debt-oriented scheme folios count went up by 1.05 lakh to 68.72 lakh.

Mutual funds are better than direct equities for retail investors: SEBI

Speaking about the importance of mutual funds at the AIBI Annual Summit in Mumbai, SEBI Chief Ajay Tyagi said that it is better for retail investors to deploy their money in mutual funds as compared to investing directly in equities. The mutual fund industry has grown at a healthy pace. While this is a welcome sign for the Rs 26 lakh crore industry, it has also raised a moot point if the average investors entering the industry are aware about the risks involved in their investment, he added. Tyagi said, 'Retail investors should be informed about which schemes are good for them and what the other sides of those schemes are. It is a big challenge as well as an opportunity for the MF industry.'

SIP RETURN AS ON 30TH NOVEMBER 2019

Starting - December Month of	2018	2016	2014	2012	2009	2004
Years	1	3	5	7	10	15
Invested Amount :	1,20,000	3,60,000	6,00,000	8,40,000	12,00,000	18,00,000
Schemes (Diversified Equity)	Returns % - CAGR					
LIC MF Multi Cap Fund - Gr	18.70	8.22	7.15	8.34	8.39	8.39
Mirae Asset Emerging Bluechip Fund - Gr	22.16	11.95	15.08	20.86	NA	NA
Mirae Asset Large Cap Fund - Gr	17.85	11.36	12.78	15.40	15.49	NA
Motilal Oswal Focused 25 Fund - Gr	23.21	10.00	10.39	NA	NA	NA
Motilal Oswal Midcap 30 Fund - Gr	18.64	4.69	6.43	NA	NA	NA
Motilal Oswal Multicap 35 Fund - Gr	11.34	5.11	9.40	NA	NA	NA
Nippon India Focused Equity Fund - Gr	9.42	3.58	7.08	13.17	13.95	NA
Nippon India Growth Fund - Gr	12.47	5.06	7.87	11.66	11.70	13.19
Nippon India Large Cap Fund - Gr	11.14	8.34	9.91	12.71	12.98	NA
Nippon India Multi Cap Fund - Gr	7.65	6.32	7.26	10.52	11.99	NA
Nippon India Small Cap Fund - Gr	1.97	-0.94	6.92	16.07	NA	NA
Nippon India Value Fund - Gr	10.19	5.64	7.97	11.40	11.61	NA
Nippon India Vision Fund Gr	13.78	2.47	4.64	8.54	8.92	10.24
Parag Parikh Long Term Equity Fund - Reg Gr	16.32	10.82	11.64	NA	NA	NA
PGIM India Diversified Equity Fund - Gr	13.56	5.78	NA	NA	NA	NA
PGIM India Large Cap Fund - Gr	17.28	8.80	8.99	11.05	10.98	11.49
PGIM India Midcap Opportunities Fund - Gr	8.25	-0.85	2.34	NA	NA	NA
Principal Dividend Yield Fund - Gr	10.33	6.46	9.77	11.56	11.22	11.02
Principal Emerging Bluechip Fund - Gr	13.60	4.74	9.37	15.40	16.26	NA
Principal Focused Multicap Fund - Gr	19.04	9.63	10.02	11.70	11.56	NA
Principal Multi Cap Growth Fund - Gr	9.84	4.61	8.78	12.21	12.89	11.43
SBI Blue Chip Fund - Gr	16.33	8.06	9.12	12.21	12.97	NA
SBI Contra Fund - Regular Div	2.93	-0.81	2.80	6.49	7.33	8.99
SBI Focused Equity Fund - Regular Plan - Gr	22.96	13.22	13.13	15.34	16.09	16.17
SBI Large & Midcap Fund - Div	12.68	7.24	8.94	12.63	13.03	13.74
SBI Magnum Equity ESG Fund - Div	18.71	10.97	10.46	12.11	12.06	13.03
SBI Magnum MidCap Fund - Gr	5.49	-1.75	2.32	10.04	12.98	NA
SBI Magnum Multicap Fund - Gr	13.99	7.92	10.16	13.98	13.82	NA
SBI Small Cap Fund - Gr	14.52	5.99	11.46	19.75	20.08	NA
Sundaram Large & Midcap Fund - Gr	20.57	11.14	12.35	14.54	13.28	NA
Sundaram Mid Cap Fund - Gr	6.70	-0.80	4.70	11.79	13.43	15.39
Sundaram Select Focus - Gr	19.39	12.20	11.81	12.13	10.99	11.16
Sundaram Small Cap Fund - Gr	-1.66	-8.29	-1.53	8.00	9.99	NA
Tata Equity P/E Fund Gr	12.32	4.74	9.61	14.13	13.97	14.89
Tata Large & Mid Cap Fund - Regular Plan - Gr	18.73	9.53	9.65	12.26	12.51	12.65
Tata Large Cap Fund - Gr	16.10	8.75	8.97	10.55	10.79	12.01
Tata Mid Cap Growth Fund - Gr	12.84	5.56	7.73	13.73	14.68	14.23
Taurus Discovery (Midcap) Fund - Gr	11.01	3.57	7.54	12.52	13.28	11.13
Taurus Largecap Equity Fund - Gr	12.30	5.12	5.58	7.71	7.82	7.89
Taurus Starshare (Multi Cap) Fund - Gr	6.92	2.26	4.44	7.10	8.13	9.69
Templeton India Equity Income Fund - Gr	4.37	2.49	6.26	8.90	9.95	NA
Templeton India Value Fund - Gr	3.43	-0.52	4.35	8.09	8.94	11.09
Union Multi Cap Fund - Gr	16.58	8.19	7.80	8.85	NA	NA
Union Small Cap Fund - Gr	10.19	-1.35	1.73	NA	NA	NA
UTI Core Equity Fund - Gr	5.86	1.92	4.69	7.85	8.98	NA
UTI Dividend Yield Fund - Gr	6.73	5.16	7.32	9.10	9.19	NA
UTI Equity Fund - Gr	17.93	10.54	10.34	12.34	12.76	NA
UTI Master Share - Gr	13.87	8.47	8.92	10.90	11.03	NA
UTI Mid Cap Fund - Gr	7.53	-0.32	3.55	11.31	13.52	NA
UTI Value Opportunities Fund - Gr	16.22	7.99	8.01	9.45	10.26	NA
Average Return of Above Funds	12.37	5.54	7.96	11.66	12.21	12.31
Maximum Return	29.09	16.01	15.08	20.86	20.08	16.17
Minimum Return	-9.89	-9.39	-1.53	3.10	7.26	7.47
Universe	140	139	136	125	111	50
ELSS / Tax Savings Schemes						
Aditya Birla Sun Life Tax Relief 96 Fund - Div	11.55	5.86	8.66	13.08	13.38	13.20
Axis Long Term Equity Fund - Gr	21.67	13.04	12.48	16.19	17.20	NA
Baroda Elss 96 - Div	7.46	0.84	3.90	7.39	8.27	8.56
BNP Paribas Long Term Equity Fund - Gr	18.98	8.88	8.66	11.73	12.84	NA
BOI AXA Tax Advantage Fund - Regular - Growth	21.08	6.95	8.85	11.41	11.34	NA
Canara Robeco Equity Tax Saver Fund - Div	12.88	9.20	9.53	11.35	11.62	13.74
DSP Tax Saver Fund - Gr	20.56	9.64	11.28	14.28	14.43	NA
Edelweiss Long Term Equity Fund (Tax Savings) - Gr	12.19	5.41	6.98	10.04	11.03	NA
Franklin India Taxshield Gr	8.86	5.04	6.89	10.90	12.19	13.46
HDFC Taxsaver - Div	6.87	2.17	5.70	9.09	9.91	11.75
HSBC Tax Saver Equity Fund - Gr	14.81	5.21	7.87	10.97	11.84	NA
ICICI Prudential Long Term Equity Fund - Regular Gr	13.31	7.95	8.84	11.94	12.73	13.63
IDBI Equity Advantage Fund - Gr	16.84	7.03	7.79	NA	NA	NA
IDFC Tax Advantage (ELSS) Fund - Regular Gr	6.63	3.45	7.45	11.41	12.66	NA
Invesco India Tax Plan - Gr	15.30	8.81	10.14	13.56	14.04	NA
JM Tax Gain Fund - Growth Option	18.97	10.05	11.39	13.94	13.05	NA
Kotak Tax Saver - Gr	16.46	8.98	10.19	12.96	12.38	NA
L&T Tax Advantage Fund - Gr	11.76	4.21	8.07	11.30	11.79	NA
LIC MF Tax Plan Gr	20.43	10.73	10.57	12.56	12.08	10.54
Mirae Asset Tax Saver Fund - Gr	21.12	12.69	NA	NA	NA	NA
Motilal Oswal Long Term Equity Fund - Gr	22.18	8.10	NA	NA	NA	NA
Nippon India Tax Saver Fund - Gr	8.95	-1.25	2.57	8.67	10.95	NA
Principal Tax Savings Fund	7.37	3.52	8.03	11.67	12.61	11.65
SBI Magnum Tax Gain Fund - Div	8.27	3.38	5.32	8.92	10.17	11.39
Sundaram Diversified Equity (Tax Saver) Fund - Div	9.85	2.24	5.76	9.15	9.81	10.90
Tata India Tax Savings Fund Regular Plan - Div	17.24	8.73	10.77	14.04	14.16	13.52
Taurus Tax Shield - Gr	11.98	7.77	9.86	11.47	11.04	NA
Union Long Term Equity Fund - Gr	15.73	7.13	6.66	8.48	NA	NA
UTI Long Term Equity Fund (Tax Saving) - Gr	16.46	6.94	8.12	10.37	10.57	NA
Average Return of Above Funds	14.18	6.68	8.28	11.48	12.16	12.13
Maximum Return	22.18	13.04	12.48	16.19	17.20	13.74
Minimum Return	6.63	-1.25	2.57	7.39	8.27	8.56
Universe	29	29	27	26	25	11
S&P BSE SENSEX TRI	18.83	13.97	12.90	12.82	12.20	NA
NIFTY 50 TRI	16.73	11.93	11.72	12.11	11.66	11.99
NIFTY 500 TRI	13.99	8.33	10.03	11.73	11.51	11.77

SIP VALUE AS ON 30TH NOVEMBER 2019

Starting - December Month of	2018	2016	2014	2012	2009	2004
Years	1	3	5	7	10	15
Invested Amount :	1,20,000	3,60,000	6,00,000	8,40,000	12,00,000	18,00,000
Schemes (Diversified Equity)	Investment Value ₹					
Aditya Birla Sun Life Dividend Yield Fund - Gr	1,24,685	3,54,550	6,34,482	10,34,273	17,40,739	41,35,555
Aditya Birla Sun Life Equity Advantage Fund - Gr	1,30,844	3,86,722	7,29,691	13,10,565	23,41,605	48,88,949
Aditya Birla Sun Life Equity Fund - Gr	1,29,646	4,00,298	7,72,296	13,74,338	24,77,799	55,92,512
Aditya Birla Sun Life Focused Equity Fund - Gr	1,29,677	4,04,693	7,52,259	12,72,721	23,04,070	NA
Aditya Birla Sun Life Frontline Equity Fund - Gr	1,27,938	3,98,107	7,39,985	12,44,610	22,39,697	55,36,256
Aditya Birla Sun Life Midcap Fund - Gr	1,20,919	3,45,199	6,46,430	11,81,607	21,21,676	51,54,456
Aditya Birla Sun Life Pure Value Fund - Gr	1,17,302	3,18,948	6,06,190	11,55,289	22,07,719	NA
Aditya Birla Sun Life Small Cap Fund - Gr	1,14,446	3,11,296	6,01,135	11,23,165	20,60,489	NA
Axis Bluechip Fund - Gr	1,33,284	4,54,244	8,50,608	13,98,673	NA	NA
Axis Focused 25 Fund - Gr	1,34,137	4,37,638	8,51,292	14,36,438	NA	NA
Axis MidCap Fund - Gr	1,33,316	4,39,391	8,19,277	14,79,055	NA	NA
Axis Multicap Fund - Gr	1,32,835	NA	NA	NA	NA	NA
Axis Small Cap Fund - Gr	1,34,802	4,27,587	8,07,850	NA	NA	NA
Baroda Large Cap Fund - Gr	1,29,645	4,03,024	7,29,887	11,86,213	NA	NA
Baroda Mid-cap Fund - Gr	1,21,669	3,54,791	6,30,661	9,36,778	NA	NA
Baroda Multi Cap Fund - Growth Plan	1,26,586	3,81,545	6,94,448	11,41,183	18,85,998	40,71,157
BNP Paribas Large Cap Fund - Gr	1,33,440	4,26,616	7,76,697	13,04,024	23,55,941	50,01,216
BNP Paribas Midcap Fund - Gr	1,27,611	3,71,395	6,87,206	12,60,054	25,01,137	NA
BNP Paribas Multi Cap Fund - Gr	1,30,405	3,97,703	7,41,397	12,70,484	23,02,646	NA
BOI AXA Large & Mid Cap Equity Fund - Reg Gr	1,29,917	3,79,542	6,90,268	11,16,397	18,63,320	NA
Canara Robeco Bluechip Equity Fund - Gr	1,32,485	4,31,707	8,03,277	13,01,684	NA	NA
Canara Robeco Emerging Equities Fund - Gr	1,27,771	3,94,730	7,75,703	15,59,434	31,35,052	NA
Canara Robeco Equity Diversified Fund - Gr	1,29,205	4,20,469	7,83,558	12,78,946	22,23,477	NA
DSP Equity Fund - Reg. Plan - Div	1,32,480	4,15,973	7,82,057	13,27,233	22,85,102	56,16,886
DSP Equity Opportunities Fund - Gr	1,31,268	4,04,821	7,78,684	13,49,388	23,95,024	55,04,174
DSP Focus Fund - Gr	1,35,653	4,19,807	7,71,344	13,10,080	NA	NA
DSP Midcap Fund - Reg Gr	1,29,066	3,89,404	7,54,159	14,15,072	26,25,738	NA
DSP Small Cap Fund - Gr	1,19,734	3,29,063	6,24,855	12,92,336	25,44,478	NA
DSP Top 100 Equity Fund Gr	1,33,907	4,15,738	7,59,476	12,21,471	20,57,889	48,29,266
Edelweiss Large & Mid Cap Fund - Regular Gr	1,29,161	4,09,005	7,58,776	12,68,760	22,00,239	NA
Edelweiss Large Cap Fund - Gr	1,29,760	4,18,544	7,74,673	12,79,001	22,60,381	NA
Edelweiss Mid Cap Fund - Regular Gr	1,26,871	3,77,455	7,13,717	13,59,915	26,62,471	NA
Edelweiss Multi-Cap Fund - Gr	1,26,840	4,03,943	NA	NA	NA	NA
Essel Large Cap Equity Fund - Gr	1,29,102	3,99,698	7,45,731	12,08,394	NA	NA
Franklin India Bluechip Fund Gr	1,27,249	3,89,421	7,10,280	11,60,548	19,89,723	46,25,574
Franklin India Equity Advantage Fund - Gr	1,23,929	3,77,141	6,85,664	11,76,484	21,03,257	NA
Franklin India Equity Fund - Gr	1,25,003	3,82,550	7,03,447	12,22,293	22,23,520	53,88,930
Franklin India Focused Equity Fund - Gr	1,29,959	4,07,664	7,59,044	13,85,976	26,43,456	NA
Franklin India Prima Fund Gr	1,26,201	3,81,716	7,24,687	13,60,893	26,70,456	61,76,412
Franklin India Smaller Companies Fund - Gr	1,17,321	3,33,653	6,32,716	12,37,796	25,33,520	NA
HDFC Capital Builder Value Fund - Gr	1,22,609	3,77,852	7,18,949	12,43,783	22,35,645	52,93,309
HDFC Equity Fund - Gr	1,25,817	4,00,354	7,55,391	12,67,742	22,07,303	55,63,901
HDFC Focused 30 Fund - Gr	1,25,746	3,72,618	6,88,334	11,52,654	19,04,500	41,98,984
HDFC Growth Opportunities Fund - Gr	1,28,199	3,95,206	7,17,277	11,12,289	18,27,567	35,81,595
HDFC Mid Cap Opportunities Fund - Gr	1,23,392	3,64,867	7,01,372	13,19,367	25,95,687	NA
HDFC Small Cap Fund - Gr	1,14,416	3,51,812	7,03,039	12,45,313	22,43,924	NA
HDFC Top 100 Fund - Div	1,25,935	4,02,220	7,58,372	12,49,154	21,53,016	53,39,597
HSBC Large Cap Equity Fund - Gr	1,31,820	4,15,262	7,78,503	12,54,842	20,83,766	42,94,879
HSBC Multi Cap Equity Fund - Gr	1,25,849	3,76,499	6,98,124	11,94,858	21,13,514	44,32,889
HSBC Small Cap Equity Fund - Gr	1,13,838	3,11,743	5,79,733	10,97,992	18,95,388	NA
ICICI Prudential Bluechip Fund - Gr	1,28,469	4,09,242	7,72,018	12,85,128	23,00,756	NA
ICICI Prudential Dividend Yield Equity Fund - Gr	1,19,662	3,50,223	6,61,437	NA	NA	NA
ICICI Prudential Focused Equity Fund - Retail Gr	1,21,503	3,73,725	6,83,456	11,07,230	19,03,350	NA
ICICI Prudential Large & Mid Cap Fund - Gr	1,27,149	3,86,893	7,23,001	11,86,831	21,01,283	47,24,335
ICICI Prudential MidCap Fund - Gr	1,25,185	3,72,660	7,00,989	13,21,279	24,22,607	52,12,837
ICICI Prudential Multicap Fund - Gr	1,26,042	3,96,805	7,46,774	12,85,534	22,92,442	51,03,128
ICICI Prudential Smallcap Fund - Gr	1,27,295	3,64,498	6,66,095	11,16,512	20,03,754	NA
ICICI Prudential Value Discovery Fund Gr	1,22,425	3,70,375	6,70,855	12,06,671	23,04,215	62,33,227
IDBI Diversified Equity Fund - Gr	1,28,405	3,92,695	7,07,906	NA	NA	NA
IDBI India Top 100 Equity Fund - Gr	1,31,330	4,00,863	7,22,642	11,92,503	NA	NA
IDFC Core Equity Fund - Regular Plan - Gr	1,26,813	3,86,261	7,34,527	12,02,325	20,38,834	NA
IDFC Focused Equity Fund - Regular Plan - Gr	1,29,011	3,87,131	7,31,988	11,67,705	19,07,750	NA
IDFC Large Cap Fund - Regular Plan - Gr	1,28,058	4,02,677	7,44,102	11,73,082	19,65,133	NA
IDFC Multi Cap Fund - Regular Plan - Gr	1,26,550	3,84,367	7,00,213	12,28,303	23,09,253	NA
IDFC Sterling Value Fund - Regular Gr	1,19,444	3,49,249	6,71,960	11,74,957	21,41,099	NA
IIFL Focused Equity Fund - Gr	1,37,079	4,39,792	8,30,825	NA	NA	NA
Indiabulls Blue Chip Fund - Gr	1,30,198	4,14,511	7,77,543	12,53,033	NA	NA
Invesco India Contra Fund - Gr	1,27,336	4,05,492	7,84,418	14,20,552	25,61,578	NA
Invesco India Growth Opportunities Fund - Gr	1,30,840	4,20,786	7,99,062	13,65,288	24,32,713	NA
Invesco India Largecap Fund - Gr	1,27,495	4,04,702	7,46,364	12,39,441	21,43,537	NA
Invesco India Midcap Fund - Gr	1,26,752	3,90,675	7,35,622	13,63,708	26,36,510	NA
Invesco India Multicap Fund - Gr	1,27,844	3,80,199	7,09,015	13,02,421	25,61,669	NA
JM Core 11 Fund - Series 1 - Growth Option	1,28,703	4,05,873	7,93,465	13,58,731	22,49,539	NA
JM Large Cap Fund - Growth Option	1,24,137	3,88,276	6,92,445	11,19,519	18,37,747	32,46,118
JM Multicap Fund - Growth Option	1,33,742	4,19,820	8,06,990	13,91,439	23,38,670	NA
JM Value Fund - Growth Option	1,30,981	3,98,076	7,74,932	13,48,482	22,21,116	35,52,895
Kotak Bluechip Fund - Gr	1,32,059	4,17,026	7,66,427	12,70,713	21,27,228	48,08,903
Kotak Emerging Equity Scheme - Gr	1,29,977	3,90,949	7,53,687	14,54,482	27,37,830	NA
Kotak Equity Opportunities Fund - Gr	1,30,877	4,09,073	7,76,984	13,39,770	23,71,688	54,99,429
Kotak India EQ Contra Fund - Gr	1,28,708	4,19,726	7,96,720	13,09,306	22,73,733	NA
Kotak Smallcap Fund - Gr	1,26,472	3,63,937	6,87,368	12,65,263	23,31,195	NA
Kotak Standard Multicap Fund - Gr	1,30,240	4,17,361	8,02,751	14,21,973	26,13,883	NA
L&T Emerging Businesses Fund - Gr	1,18,095	3,43,771	7,08,400	NA	NA	NA
L&T Equity Fund - Gr	1,25,811	3,85,318	7,11,913	11,98,483	20,90,627	NA
L&T India Large Cap Fund - Gr	1,30,258	4,12,205	7,52,079	12,39,197	21,28,872	NA
L&T India Value Fund - Gr	1,25,319	3,73,080	7,20,121	13,54,357	NA	NA
L&T Large and Midcap Fund - Gr	1,27,612	3,79,189	7,09,033	12,07,191	21,80,069	NA
L&T Midcap Fund - Gr	1,24,888	3,68,158	7,28,050	14,17,391	26,81,078	62,97,836
LIC MF Large & Mid Cap Fund - Gr	1,32,268	4,11,417	NA	NA	NA	NA
LIC MF Large Cap Fund - Gr	1,32,418	4,21,825	7,63,636	12,41,434	20,85,162	40,42,067
LIC MF Multi Cap Fund - Gr	1,31,136	4,06,558	7,17,123	11,27,473	18,46,006	35,03,381
Mirae Asset Emerging Bluechip Fund - Gr	1,33,130	4,28,948	8,71,511	17,56,463	NA	NA
Mirae Asset Large Cap Fund - Gr	1,30,644	4,25,385	8,23,822	14,48,187	26,88,779	NA

SIP VALUE AS ON 30TH NOVEMBER 2019

Starting - December Month of	2018	2016	2014	2012	2009	2004
Years	1	3	5	7	10	15
Invested Amount :	1,20,000	3,60,000	6,00,000	8,40,000	12,00,000	18,00,000
Schemes (Diversified Equity)	Investment Value ₹					
Motilal Oswal Focused 25 Fund - Gr	1,33,736	4,17,179	7,76,971	NA	NA	NA
Motilal Oswal Midcap 30 Fund - Gr	1,31,097	3,86,103	7,04,426	NA	NA	NA
Motilal Oswal Multicap 35 Fund - Gr	1,26,822	3,88,497	7,58,156	NA	NA	NA
Nippon India Focused Equity Fund - Gr	1,25,688	3,79,830	7,15,941	13,37,943	24,77,428	NA
Nippon India Growth Fund - Gr	1,27,491	3,88,223	7,30,010	12,68,554	21,97,583	52,54,302
Nippon India Large Cap Fund - Gr	1,26,707	4,07,293	7,67,846	13,16,533	23,52,999	NA
Nippon India Multi Cap Fund - Gr	1,24,631	3,95,499	7,19,154	12,18,144	22,31,504	NA
Nippon India Small Cap Fund - Gr	1,21,201	3,54,938	7,13,179	14,83,154	NA	NA
Nippon India Value Fund - Gr	1,26,141	3,91,540	7,31,841	12,56,830	21,87,262	NA
Nippon India Vision Fund Gr	1,28,262	3,73,575	6,73,761	11,35,684	18,98,527	40,87,908
Parag Parikh Long Term Equity Fund - Reg Gr	1,29,750	4,22,111	8,01,232	NA	NA	NA
PGIM India Diversified Equity Fund - Gr	1,28,132	3,92,365	NA	NA	NA	NA
PGIM India Large Cap Fund - Gr	1,30,309	4,10,031	7,50,525	12,41,205	21,15,544	45,44,559
PGIM India Midcap Opportunities Fund - Gr	1,24,988	3,55,374	6,36,267	NA	NA	NA
Principal Dividend Yield Fund - Gr	1,26,225	3,96,264	7,65,186	12,63,745	21,43,105	43,66,802
Principal Emerging Bluechip Fund - Gr	1,28,157	3,86,383	7,57,622	14,48,121	28,02,910	NA
Principal Focused Multicap Fund - Gr	1,31,331	4,14,925	7,69,905	12,70,122	21,81,551	NA
Principal Multi Cap Growth Fund - Gr	1,25,937	3,85,633	7,46,630	12,93,519	23,41,330	45,21,672
SBI Blue Chip Fund - Gr	1,29,758	4,05,604	7,52,972	12,93,307	23,50,984	NA
SBI Contra Fund - Regular Div	1,21,789	3,55,619	6,43,597	10,56,181	17,46,252	36,81,011
SBI Focused Equity Fund - Regular Plan - Gr	1,33,592	4,36,812	8,30,870	14,45,211	27,77,050	68,00,909
SBI Large & Midcap Fund - Div	1,27,615	4,00,850	7,49,605	13,12,544	23,59,073	55,08,205
SBI Magnum Equity ESG Fund - Div	1,31,142	4,23,028	7,78,330	12,88,820	22,40,190	51,80,451
SBI Magnum MidCap Fund - Gr	1,23,336	3,50,553	6,35,904	11,97,770	23,52,545	NA
SBI Magnum Multicap Fund - Gr	1,28,388	4,04,822	7,72,553	13,76,950	24,59,475	NA
SBI Small Cap Fund - Gr	1,28,696	3,93,563	7,97,695	16,89,241	34,39,875	NA
Sundaram Large & Midcap Fund - Gr	1,32,217	4,24,036	8,15,309	14,04,678	23,90,361	NA
Sundaram Mid Cap Fund - Gr	1,24,063	3,55,674	6,74,847	12,74,386	24,09,573	63,54,444
Sundaram Select Focus - Gr	1,31,536	4,30,530	8,04,567	12,89,893	21,16,540	44,20,009
Sundaram Small Cap Fund - Gr	1,18,978	3,16,796	5,77,389	11,13,899	20,08,116	NA
Tata Equity P/E Fund Gr	1,27,405	3,86,424	7,62,147	13,84,603	24,80,452	60,82,940
Tata Large & Mid Cap Fund - Regular Plan - Gr	1,31,152	4,14,346	7,62,825	12,95,502	22,94,469	50,17,020
Tata Large Cap Fund - Gr	1,29,622	4,09,690	7,50,255	12,19,456	20,94,449	47,49,097
Tata Mid Cap Growth Fund - Gr	1,27,709	3,91,106	7,27,489	13,64,871	25,75,780	57,47,488
Taurus Discovery (Midcap) Fund - Gr	1,26,627	3,79,749	7,24,099	13,07,568	23,90,397	44,06,107
Taurus Largecap Equity Fund - Gr	1,27,389	3,88,541	6,89,833	11,02,780	17,91,738	33,59,029
Taurus Starshare (Multi Cap) Fund - Gr	1,24,190	3,72,450	6,70,432	10,78,947	18,21,161	39,03,310
Templeton India Equity Income Fund - Gr	1,22,657	3,73,714	7,01,469	11,50,169	20,03,701	NA
Templeton India Value Fund - Gr	1,22,089	3,57,189	6,68,911	11,17,775	19,00,509	43,90,939
Union Multi Cap Fund - Gr	1,29,904	4,06,376	7,28,831	11,48,041	NA	NA
Union Small Cap Fund - Gr	1,26,144	3,52,717	6,26,579	NA	NA	NA
UTI Core Equity Fund - Gr	1,23,558	3,70,545	6,74,752	11,08,153	19,04,201	NA
UTI Dividend Yield Fund. - Gr	1,24,077	3,88,810	7,20,228	11,58,537	19,25,659	NA
UTI Equity Fund - Gr	1,30,689	4,20,433	7,75,984	12,99,394	23,25,377	NA
UTI Master Share - Gr	1,28,315	4,08,055	7,49,283	12,34,454	21,21,809	NA
UTI Mid Cap Fund - Gr	1,24,561	3,58,243	6,55,818	12,52,809	24,21,293	NA
UTI Value Opportunities Fund - Gr	1,29,691	4,05,225	7,32,542	11,72,887	20,37,059	NA
Average Value of Above Funds	1,27,497	3,91,088	7,32,022	12,68,914	22,59,229	48,76,537
Maximum Value	1,37,079	4,54,244	8,71,511	17,56,463	34,39,875	68,00,909
Minimum Value	1,13,838	3,11,296	5,77,389	9,36,778	17,40,739	32,46,118
Universe	140	139	136	125	111	50
ELSS / Tax Savings Schemes						
Aditya Birla Sun Life Tax Relief 96 Fund - Div	1,26,951	3,92,819	7,44,554	13,33,699	24,03,633	52,59,995
Axis Long Term Equity Fund - Gr	1,32,851	4,35,644	8,17,843	14,89,143	29,47,656	NA
Baroda Elss 96 - Div	1,24,517	3,64,570	6,61,526	10,90,197	18,34,361	35,51,115
BNP Paribas Long Term Equity Fund - Gr	1,31,295	4,10,504	7,44,573	12,71,742	23,34,641	NA
BOI AXA Tax Advantage Fund - Regular - Growth	1,32,511	3,99,119	7,47,955	12,57,167	21,57,071	NA
Canara Robeco Equity Tax Saver Fund - Div	1,27,735	4,12,354	7,60,735	12,54,308	21,88,393	55,06,434
DSP Tax Saver Fund - Gr	1,32,209	4,14,998	7,94,209	13,91,662	25,40,805	NA
Edelweiss Long Term Equity Fund (Tax Savings) - Gr	1,27,325	3,90,217	7,14,097	11,97,485	21,21,198	NA
Franklin India Taxshield Gr	1,25,350	3,88,128	7,12,501	12,34,848	22,56,409	53,77,923
HDFC Tax saver - Div	1,24,163	3,71,939	6,91,873	11,57,903	19,99,931	46,43,709
HSBC Tax Saver Equity Fund - Gr	1,28,867	3,89,104	7,30,136	12,37,532	22,14,173	NA
ICICI Prudential Long Term Equity Fund - Regular Gr	1,27,985	4,04,976	7,47,812	12,80,834	23,21,843	54,56,086
IDBI Equity Advantage Fund - Gr	1,30,055	3,99,581	7,28,607	NA	NA	NA
IDFC Tax Advantage (ELSS) Fund - Regular Gr	1,24,019	3,79,115	7,22,456	12,57,284	23,13,173	NA
Invesco India Tax Plan - Gr	1,29,152	4,10,038	7,72,132	13,56,693	24,88,484	NA
JM Tax Gain Fund - Growth Option	1,31,293	4,17,489	7,96,257	13,75,057	23,61,489	NA
Kotak Tax Saver - Gr	1,29,830	4,11,089	7,73,023	13,28,298	22,78,910	NA
L&T Tax Advantage Fund - Gr	1,27,072	3,83,361	7,33,765	12,52,129	22,08,517	NA
LIC MF Tax Plan Gr	1,32,137	4,21,546	7,80,304	13,09,436	22,42,680	41,94,513
Mirae Asset Tax Saver Fund - Gr	1,32,531	4,33,513	NA	NA	NA	NA
Motilal Oswal Long Term Equity Fund - Gr	1,33,146	4,05,861	NA	NA	NA	NA
Nippon India Tax Saver Fund - Gr	1,25,407	3,53,252	6,39,887	11,40,688	21,12,996	NA
Principal Tax Savings Fund	1,24,462	3,79,506	7,33,062	12,68,907	23,07,033	46,06,757
SBI Magnum Tax Gain Fund - Div	1,24,998	3,78,695	6,85,375	11,51,040	20,27,449	45,05,360
Sundaram Diversified Equity (Tax Saver) Fund - Div	1,25,940	3,72,337	6,92,790	11,60,242	19,89,051	43,22,356
Tata India Tax Savings Fund Regular Plan - Div	1,30,290	4,09,582	7,84,154	13,79,869	25,04,916	54,03,765
Taurus Tax Shield - Gr	1,27,205	4,03,923	7,66,809	12,59,836	21,23,102	NA
Union Long Term Equity Fund - Gr	1,29,409	4,00,170	7,08,451	11,33,045	NA	NA
UTI Long Term Equity Fund (Tax Saving) - Gr	1,29,833	3,99,050	7,34,530	12,11,689	20,70,246	NA
Average Value of Above Funds	1,28,570	3,97,672	7,37,756	12,60,797	22,53,926	48,02,547
Maximum Value	1,33,146	4,35,644	8,17,843	14,89,143	29,47,656	55,06,434
Minimum Value	1,24,019	3,53,252	6,39,887	10,90,197	18,34,361	35,51,115
Universe	29	29	27	26	25	11
S&P BSE SENSEX TRI	1,31,209	4,41,437	8,26,288	13,21,751	22,56,822	NA
NIFTY 50 TRI	1,29,990	4,28,855	8,02,752	12,88,731	21,93,914	47,43,310
NIFTY 500 TRI	1,28,385	4,07,210	7,70,124	12,71,566	21,75,991	46,52,748

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